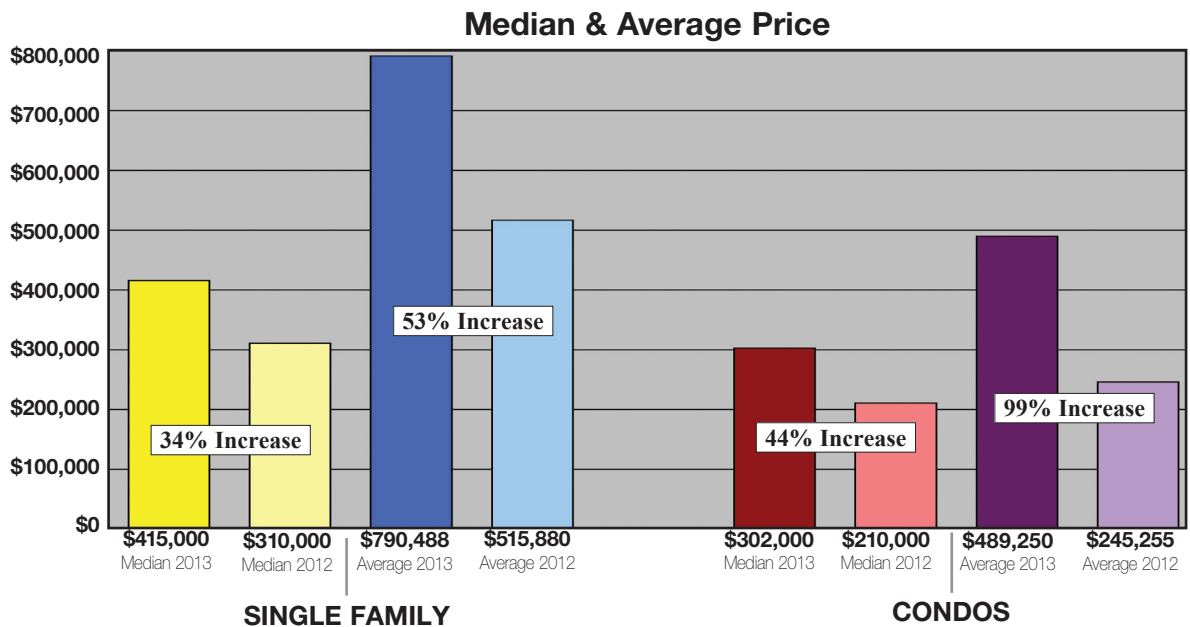
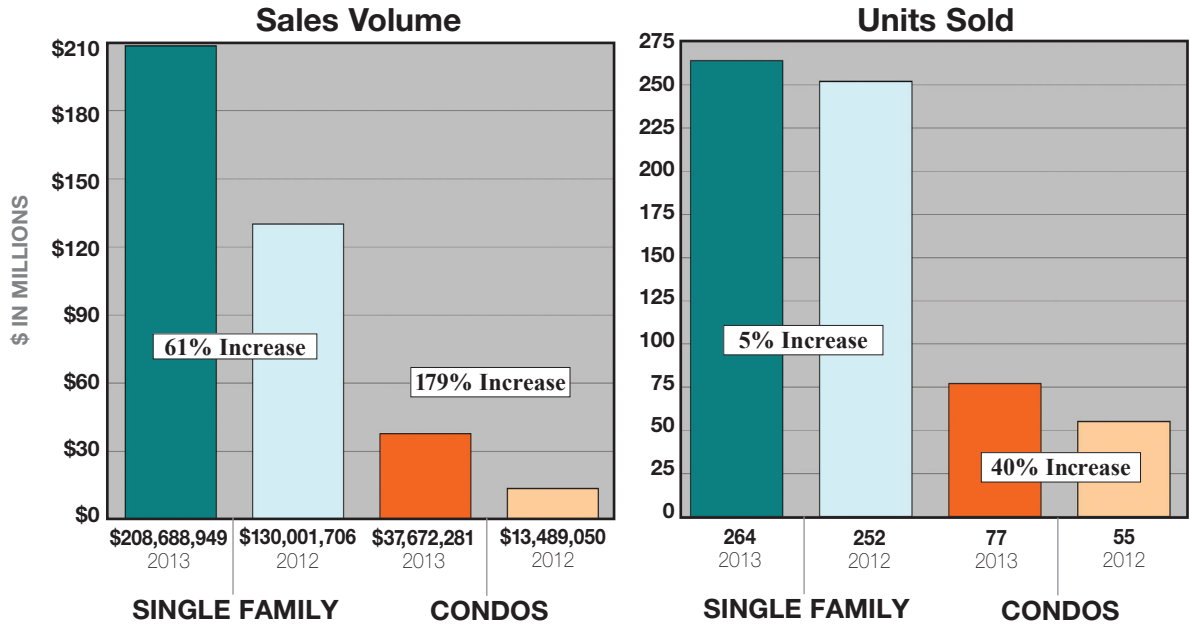


Lake Tahoe

2013 FIRST QUARTER STATISTICS JANUARY 1 - MARCH 31 2013 vs 2012



Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 03/31/2013

Lake Tahoe

2013 FIRST QUARTER STATISTICS JANUARY 1 - MARCH 31 2013 vs 2012

SINGLE FAMILY

CONDOS

INCLINE VILLAGE*

*includes PUD's

	2013	2012	%
Volume	\$70,814,147	\$35,912,400	97%
Units	51	36	42%
Median Price	\$960,000	\$662,500	45%
Average Price	\$1,388,513	\$997,566	39%
Units Under \$1 Mil	27	26	4%
Units Over \$1 Mil	24	10	140%

	2013	2012	%
Volume	\$14,527,550	\$5,827,100	149%
Units	36	19	89%
Median Price	\$322,500	\$245,000	32%
Average Price	\$403,543	\$306,689	32%
Units Under \$500	28	16	75%
Units Over \$500	8	3	167%

EAST SHORE

	2013	2012	%
Volume	\$57,893,700	\$10,011,000	478%
Units	33	20	65%
Median Price	\$750,000	\$434,950	72%
Average Price	\$1,754,354	\$500,550	250%
Units Under \$1 Mil	19	19	0%
Units Over \$1 Mil	14	1	1300%

	2013	2012	%
Volume	\$4,823,000	\$1,538,600	213%
Units	9	10	-10%
Median Price	\$224,000	\$117,050	91%
Average Price	\$535,888	\$153,860	248%
Units Under \$500	8	10	-20%
Units Over \$500	1	0	100%

SOUTH SHORE

	2013	2012	%
Volume	\$44,257,054	\$37,716,868	17%
Units	122	128	-5%
Median Price	\$309,950	\$220,675	40%
Average Price	\$362,763	\$294,663	23%
Units Under \$1 Mil	119	125	-5%
Units Over \$1 Mil	3	3	0%

	2013	2012	%
Volume	\$4,542,381	\$2,736,000	66%
Units	16	12	33%
Median Price	\$220,000	\$228,125	-4%
Average Price	\$283,899	\$228,000	25%
Units Under \$500	15	12	25%
Units Over \$500	1	0	100%

TAHOE CITY

	2013	2012	%
Volume	\$35,724,048	\$46,361,438	-23%
Units	58	68	-15%
Median Price	\$397,500	\$355,000	12%
Average Price	\$615,931	\$681,785	-10%
Units Under \$1 Mil	50	61	-18%
Units Over \$1 Mil	8	7	14%

	2013	2012	%
Volume	\$13,779,350	\$3,387,350	307%
Units	16	14	14%
Median Price	\$302,000	\$204,000	48%
Average Price	\$861,209	\$241,953	256%
Units Under \$500	12	12	0%
Units Over \$500	4	2	100%

TOTAL-LAKEWIDE

	2013	2012	%
Volume	\$208,688,949	\$130,001,706	61%
Units	264	252	5%
Median Price	\$415,000	\$310,000	34%
Average Price	\$790,488	\$515,880	53%
Units Under \$1 Mil	215	231	-7%
Units Over \$1 Mil	49	21	133%

	2013	2012	%
Volume	\$37,672,281	\$13,489,050	179%
Units	77	55	40%
Median Price	\$302,000	\$210,000	44%
Average Price	\$489,250	\$245,255	99%
Units Under \$500	63	50	26%
Units Over \$500	14	5	180%

CHASE
INTERNATIONAL

chaseinternational.com

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 03/31/2013.